



Our Promise

We ensure your computers work to clear the way for you to work with Houston Methodist and Community Connect.

The Weston Group

The Weston Group has been working with Healthcare and physicians groups in Houston since 1992. This work has included all aspects of computing that a physician group needs for success. This includes desktops, servers, networks, development, integration, extractions, reporting, application support and a help desk.

Client Success Factors Based Approach

A client success factors-based approach achieves the dual purposes of affordability and reliability to help businesses operate while providing resiliency and flexibility to undertake adaptive actions to grow.

Projects for Business Adaptation

Weston works closely with the business to find ways to achieve the business adaptation and implements these via projects to ensure the result.

Governance via BIT Meetings

Business needs must be communicated and the results of the IT activities must be validated. This takes place in a routine basis in Weston BIT (Better Information Technology) meetings.

The end of the story is that the Information Technology infrastructure and processes improves over time but is structured to empower success of the business.

Services

Weston provides services to ensure systems work with Houston Methodist and Community Connect. If desired, the legacy systems can be managed by Weston in addition. Weston works with physicians to find the right solution in their case.

Houston Methodist/Community Connect Services

Weston will manage the IT portion of the process including assessment, procurement, installation and configuration to meet the requirements of Houston Methodist / Community Connect. We will provide ongoing support and maintenance of systems, management of Internet connectivity and governance of the IT environment and processes.

Legacy Systems Support & Maintenance

The assessment will provide information on legacy aspects and as The Weston Group is a full service IT organization a proposal can be given to cover needs related to this technology in terms of maintenance and support for the legacy system.

Data Extractions and Manipulations

The Weston Group can evaluate possibilities to extract data from Legacy systems to end in other formats.

The full services provided will be detailed on the proposal.

Process

1. Assessment

Weston will spend time talking with the practice and assessing existing equipment, services and security. Based on the overall needs and existing state, a *proposal* will be presented to the physician(s). This is generally accomplished in less than 3 weeks.

2. Agreement and Onboarding

Once the practice is satisfied with the plan, costs and services, an onboarding phase will begin which will end in the state to accomplish both the connectivity to Houston Methodist / Community Connect and the right state with regard to any additional changes for the legacy environment. This phase is generally 30 to 60 days, depending on the complexity.

3a. Support and Maintenance

This phase includes Help Desk services, patching, maintenance, support and Weston BIT meetings to discuss business and IT issues and opportunities.

3b. Regular Assessment

Regular assessments are performed quarterly and annually to ensure all is where it should be.

The full process will be detailed on the proposal.

Pricing

Onboarding

Onboarding begins at \$500.00 per physician in the case of physicians who needed no equipment.

"All In" / "White Glove" Support

This is a no "gotchas" price of \$100.00 per machine per month when the practice is certified to meet the success factors.

Data Extractions

Data extractions for basic practice management data begin at \$6500 and basic data and documents begin at \$13,000 from EMR. All extractions are at no risk and nothing is paid until a satisfactory data set is delivered.

Detailed pricing will be included on the proposal.

Weston CoOp

The Weston Group started an IT CoOp in 2019 to focus on members value by helping organizations arrive at lower cost for both ongoing and project based IT services. *When clients are certified by meeting success factors, the savings increase substantially.*